



Name of Project	ASAT Waste Management and Sewage Project
IBRD Credit No.	CTR1084
Name of Sub-Project	Waste Sludge Incineration and Energy Recovery Facility Project
Name of Employer	General Directorate of Antalya Water and Wastewater Administration - ASAT
Identification number	ASAT/C1

Early Market Engagement Notice

The Antalya Metropolitan Municipality, General Directorate of Antalya Water and Wastewater Administration (ASAT; the Employer) has received funds from Agence Française de Développement (AFD) toward the cost of “Waste Management and Sewage Project - CTR1084”. It intends to apply part of the funds to payments under the contract No. ASAT/C1 - Waste Sludge Incineration and Energy Recovery Facility Project

The Employer is conducting an EME process to obtain non-binding technical feedback from the market. Early Market Engagement (EME) is a common business term used to describe organized interactions between an employer and prospective contractors, outside of the actual bidding process.

The EME process:

- is not a procurement or pre-qualification procedure
- does not create commitments or advantages
- is conducted solely to improve the bidding documents

Participation in the EME process is voluntary and does not affect eligibility to participate in the future bidding procedure. Any information shared by the interested companies will be kept confidential if indicated as such by them. In any case it will be anonymized, used for the sole purpose of the EME process and disclosed to the Employer and AFD only.

The Employer now invites interested companies to participate in the EME process by reviewing the EME documents and completing the Feedback form (attached to this notice). The completed Feedback form shall be submitted to the Contact person before the Submission deadline as indicated below.

EME documents	• Initial Selection Document • Bidding documents • EME notice and Feedback form Available at (https://www.asat.gov.tr/tr/1/duyurular, https://www.aldas.com.tr/?page_id=391)
Contact person	David Thauré david.thaure@dathak.com
Submission deadline	19/10/2026 09:00 AM GMT



Antalya Metropolitan Municipality
ASAT/C1 - EME



Name of Project	ASAT waste management and sewage project
IBRD Credit No.	CTR1084
Name of Sub-Project	Hurma WTE plant
Name of Employer	General Directorate of Antalya Water and Wastewater Administration - ASAT
Identification number	ASAT/C1

Early Market Engagement Feedback Form

A. Presentation of your Company

A1	Company's name	
A2	Company's address	
A3	Country of registration	
A4	Year of incorporation	
A5	2025 turnover (in EUR)	
A6	Current presence in Türkiye (office, on-going contracts, local partners, etc.)	
A7	Relevant experience in view of the Hurma WTE plant	
A8	Past similar projects (5 projects max.; technology, country, capacity, client, commissioning year)	
A9	Contact person for the EME process (name, position, phone and email address)	



B. Questions

Item #	Question	Answer	Explanation and/or suggestion
Initial Selection Document			
B1	Do you consider the qualification criteria (section III – Table 1) appropriate?		
B2	What types of qualification requirements (e.g., technical experience, financial capacity, key personnel, equipment) do you consider reasonable and achievable for contractors in this market?		
B3	Do you consider the rated criteria (section III – Table 2) appropriate?		
Bidding documents – Part 1 – Bidding procedures			
B4	What is the implementation timeframe you suggest for the project, including the procurement phase?		
B5	What are the key factors likely to affect the project time schedule?		
B6	Do you consider the “Scoring of the Technical Bid” (section III, §1.3) appropriate?		
B7	What rated criteria (e.g., technical approach, work schedule, environmental management, innovation) do you believe should be included to differentiate high-quality technical bids?		
B8	Do you consider the “Evaluation of Bid Price” (section III, §1.4) appropriate?		
B9	Do you consider the “Combined Evaluation” (section III, §1.5) appropriate?		
B10	What are the key risks that would influence your decision to participate in the bidding procedure (please circle as many as relevant)? a. Inadequate conditions to include in-house expertise into a competitive bid b. Availability of local labor / strong local partner c. Difficulties to guarantee the expected performances d. Unforeseen site conditions e. Communication and understanding issues with the Employer’s representative		



	f. Financing for the contract		
	g. Other (to be detailed)		
Bidding documents – Part 2 – Employer’s Requirements			
B11	Is the scope of works clear enough?		
B12	Are the expected performances detailed enough?		
B13	What do you consider to be the main risks likely to affect the project’s implementation and performances? Are they adequately addressed in the bidding documents?		
B14	In your view, which requirements might be overly prescriptive and unnecessarily limit competition?		
B15	What is the order of magnitude of the CAPEX of the project (in EUR)?		
B16	What is the order of magnitude of the OPEX of the project (in EUR/year)?		
B17	Do the Attachments to the Employer’s Requirements provide sufficient information?		
B18	What additional information or conditions should be available prior to the launch of the tender to enable Bidders to submit a competitive bid?		
B19	Conversely, which requirements should be more strictly defined?		
B20	What modifications would you recommend regarding the envisaged Employer’s Requirements?		
Bidding documents – Part 3 – Conditions of Contract and Contract forms			
B21	The planned type of contract is a DBO (Design, Build and Operate) contract (based on FIDIC Gold Book 2008) including a short Operation Service Period (2 years). Is this type of contract attractive for your company?		
B22	Which contractual provisions do you think might limit competition or significantly increase bid prices?		



C. Additional comments

Should you have any additional suggestions or concerns regarding the procurement strategy, contract structure, or market conditions that should be considered, you may fill in the following table.

Item #	Section reference and/or page number	Current situation	Identified issue	Proposed change (with associated explanation)	Priority level (1-high; 2-medium; 3-low)
Initial Selection Document					
C1					
C2					
C3					
...					
Bidding documents – Part 1 – Bidding procedures					
...					
...					
...					
...					
Bidding documents – Part 2 – Employer's Requirements					
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...					
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Bidding documents – Part 3 – Conditions of Contract and Contract forms					
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